**SUJITH V**

**ZOHO CRM APPLICATION**

**SYSTEM TEST SCENARIOS (HIGH & LOW LEVEL SCENARRIOS)**

**MAIN END TO END SCENARIOS**

1. **VERIFY THAT THE DATA FLOW BETWEEN CREATE CAMPAIGN TO CAMPAIGN INVOICE.**
2. Login to ZOHO CRM
3. Click on campaign module
4. Click on new campaign button
5. Provide necessary details in all the fields and click on save button
6. Campaign details page should display
7. Click on leads module
8. Click on new leads button
9. Provide necessary details in all the fields and click on save button
10. Leads details page should display
11. Click on contact module
12. Click on new contact button
13. Provide necessary details in all the fields and click on save button
14. Contact details page should display
15. Click on accounts module
16. Click on new accounts button
17. Provide necessary details in all the fields and click on save button
18. Accounts details page should display
19. Click on potential module
20. Click on new potential button
21. Provide necessary details in all the fields and click on save button
22. Potential details page should display
23. click on products module
24. Click on new products button
25. provide necessary details in all the fields and click on save button
26. Products details page should display
27. Click on price book module
28. Click on new price book button
29. Provide necessary details in all the fields and click on save button
30. Price book details page should display
31. Click on add product
32. Provide necessary detail in all required fields and click on save
33. price book details page should display
34. Click on quotes module
35. Click on new quotes button
36. Provide necessary details in all the fields and click on save button
37. Quotes details page should display
38. click on purchase order module
39. Click on new purchase order button
40. Provide necessary details in all the fields and click on save button
41. Purchase details page should display
42. Click on sales order module
43. Click on new sales order button
44. Provide necessary details in all the fields and click on save button
45. Sales order detail page should display
46. Click on invoice module
47. click on new invoice button
48. provide necessary details in all the fields and click on save button
49. invoice detail page should display

**Expected result**: Invoice page should display and invoice details page should display with entire process details.

**ALTERNATIVE END TO END-1**

1. **VERIFY THAT THE DATA FLOW BETWEEN CREATE CAMPAIGN TO CREATE PRODUCT.**
2. Login to zoho crm
3. Click on campaign module
4. Click on new campaign button
5. Provide necessary details in all the fields and click on save button
6. Campaign details page should display
7. Click on leads module
8. Click on new leads button
9. Provide necessary details in all the fields and click on save button
10. Leads details page should display
11. Click on contact module
12. Click on new contact button
13. Provide necessary details in all the fields and click on save button
14. Contact details page should display
15. Click on accounts module
16. Click on new accounts button
17. Provide necessary details in all the fields and click on save button
18. Accounts details page should display
19. Click on potential module
20. Click on new potential button
21. Provide necessary details in all the fields and click on save button
22. Potential details page should display
23. click on products module
24. Click on new products button
25. provide necessary details in all the fields and click on save button
26. Products details page should display

**Expected result**: Products page should display and products details page should display with entire process details.

**ALTERNATIVE END TO END-2**

1. **VERIFY THAT THE DATA FLOW BETWEEN CREATE PRICE BOOK TO CREATE INVOICE.**
2. Login to ZOHO CRM
3. Click on price book module
4. Click on new price book button
5. Provide necessary details in all the fields and click on save button
6. Price book details page should display
7. Click on add product
8. Provide necessary detail in all required fields and click on save
9. price book details page should display
10. Click on quotes module
11. Click on new quotes button
12. Provide necessary details in all the fields and click on save button
13. Quotes details page should display
14. click on purchase order module
15. Click on new purchase order button
16. Provide necessary details in all the fields and click on save button
17. Purchase details page should display
18. Click on sales order module
19. Click on new sales order button
20. Provide necessary details in all the fields and click on save button
21. 44. Sales order detail page should display
22. Click on invoice module
23. click on new invoice button
24. provide necessary details in all the fields and click on save button
25. invoice detail page should display

**Expected result**: invoice page should display and invoice details page should display with entire process details.

**ALTERNATIVE END TO END-3**

1. **VERIFY THAT THE DATA FLOW BETWEEN CREATE CAMPAIGN TO CREATE QUOTES**
2. Login to ZOHO CRM
3. Click on campaign module
4. Click on new campaign button
5. Provide necessary details in all the fields and click on save button
6. Campaign details page should display
7. Click on leads module
8. Click on new leads button
9. Provide necessary details in all the fields and click on save button
10. Leads details page should display
11. Click on contact module
12. Click on new contact button
13. Provide necessary details in all the fields and click on save button
14. Contact details page should display
15. Click on accounts module
16. Click on new accounts button
17. Provide necessary details in all the fields and click on save button
18. Accounts details page should display
19. Click on potential module
20. Click on new potential button
21. Provide necessary details in all the fields and click on save button
22. Potential details page should display
23. Click on products module
24. Click on new products button
25. Provide necessary details in all the fields and click on save button
26. Products details page should display
27. Click on potential module
28. Click on new potential button
29. Provide necessary details in all the fields and click on save button
30. Potential details page should display
31. Click on products module
32. Click on new products button
33. Provide necessary details in all the fields and click on save button
34. Products details page should display
35. Click on price book module
36. Click on new price book button
37. Provide necessary details in all the fields and click on save button
38. Price book details page should display
39. Click on add product
40. Provide necessary detail in all required fields and click on save
41. Price book details page should display
42. Click on quotes module
43. Click on new quotes button
44. Provide necessary details in all the fields and click on save button
45. Quotes details page should display

**Expected result**: Quotes page should display and quotes details page should displaywith entire process details.